

# Efficient MS Outlook® Networking

With its unique combination of knowledge and skills, the German enterprise *Quester* is an indispensable partner for companies that want to benefit from the advantages of an effective MS Outlook® network. For this purpose, Quester offers its highly innovative product 'OLfolders', which makes the application of exchange servers unnecessary.



The company's founder and Managing Director, Mr. Thomas Quester

The company's success story started in 2000, when Mr. Thomas Quester, a trained and experienced system administrator, set up his business for developing communications solutions for Microsoft Outlook® networks in small and medium-sized enterprises. Based in Hamburg, Quester soon introduced its revolutionary and internationally unique groupware solution 'OLfolders' for

MS Outlook® networks. *"With this product, I realised my vision of creating a server that gives several users the chance to simultaneously access all the data they require in Outlook®"*, says our interview partner Mr. Thomas Quester, Managing Director and a pioneer in developing Outlook® add-ons. *"Until the introduction of 'OLfolders', this was only possible through the installation of*

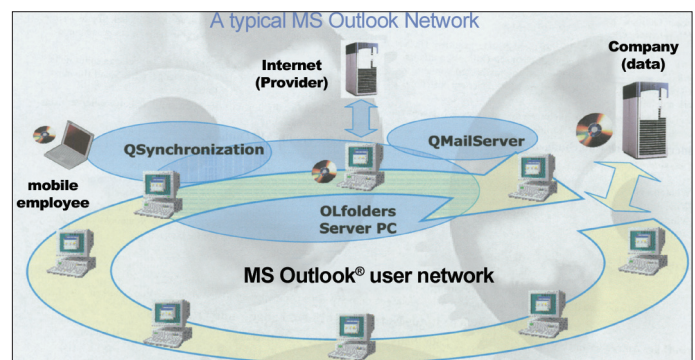
Working on any TCP/IP connection, the economic and effective Quester innovation makes any modification instantly visible on all PCs, prevents the modification of data by two or more persons at the same time, and enables the flexible installation of new or already existing Outlook® networks.

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*a special network exchange server such as the MS Exchange Server® or a 'Small Business Server'*", says our second interview partner Mr. Egbert Partheisius, Sales and Marketing Manager. When installed on one network PC (which makes it the server), 'OLfolders' gives up to 75 users simultaneous access to all data in Outlook®. Furthermore, it provides options for sharing contacts, emails, calendars, journals, documents, protecting private data, etc. Thus, employees are always up-to-date on activities, e.g. business appointments or who is busy with which task.

With experience and expertise, Quester is also uniquely positioned to meet the expectations of companies that predominantly communicate by fax. Those enterprises often decide for 'OLfax' – the perfect solution for sending, receiving, processing and archiving fax messages directly out of the MS Outlook® network. Another important add-on is 'QSynchro-nization', which is especially appreciated by smaller organisations. This product is in charge of synchronising folders in Outlook®, for instance, public folders with personal folders, folders on a desktop with folders on a laptop, etc. Additionally, there are the email pro-



The revolutionary and unique 'OLfolders' server solution is the ideal tool for the formation of effective MS Outlook® networks

gramme 'QNewsLetter' for sending of large quantities of personalized emails and 'QWebContact' for webmasters who want to convert emails into Outlook® contacts or any other Outlook® object. *"Our highly innovative 'QMailFilter' – a free, network-based add-on for private users – rounds off the portfolio",* tells us Mr. Quester. *"This intelligent anti-spam and virus filter solution for MS Outlook® puts an end to all unsolicited emails and meets user requirements concerning Internet security."*

The enterprise owes its outstanding position to unique high quality products, intensive customer support, and the collaboration with more than 150 international partners such as Fischer, TJ Webstudio, etc. *"We are constantly striving to improve our technology and clearly benefit from our worldwide collaborations",* underlines Mr. Parthesius. Being an important contact for small and middle-range offices such as tax counsels, insurance offices, lawyers, etc., and promoting its products and services at [\[folders.com\]\(http://www.olfolders.com\), \[www.olfolders.de\]\(http://www.olfolders.de\), and \[www.olfolders.nl\]\(http://www.olfolders.nl\), Quester is aiming at extending its partner network and is currently engaged in preparing the launch of its latest development known as the 'Collab Server'. \*"It is still a fact that large companies and organisations have to use special network exchange servers",\* explains Mr. Quester. \*"Designed in cooperation with the enterprise Konsec, the 'Collab Server' is the perfect alternative to exchange servers, because it is able to store 'OLfolder' contacts on Lin-\*](http://www.ol-</a></p></div><div data-bbox=)

*ux servers."* *"Thus, we'll make Outlook® operations with hundreds of thousands of users possible",* concludes Mr. Parthesius.

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